

It is Always a Good Time to Buy What Matters Is To Buy Correctly

Buying a property is a combination of art and science. Negotiation skills plus market knowledge equal well informed purchasing decision.

The best way to obtain a good deal is to arrive to a win-win situation. Win-win transactions always close smoothly. The reason is simple: *When people want something, things happen*. Because of this, regardless of the type of purchase, all parties involved must benefit.

The most critical factor for properly buying a property is knowledge. A buyer that understands well what he is buying will always make a good decision. That is why I believe so much in education. Attend my [FREE webinars](#) and select me as your agent to represent you. I will guide you through the process of correctly acquiring your next property.

Getting a Good Deal

"A good deal is a good deal". Regardless of the type of property being purchased, *when looking for a good deal, what matters is to get a good deal*. Good deals come in all kinds of incarnations: Cash purchases, short sales, REO (foreclosures), foreclosure sales, builder special offers, quick sales, etc. Focus on getting the most bang for the buck.

A lot of the better deals are in the distressed property category. My recommendation is not to look the mode of acquiring a property, but at the bottom line in combination with the quality of the property.

Purchasing on Short Sales

Short sales are certainly a good way to get a good deal, but there is definitely way to go about it. The key to this is to, respectfully, make the right offers and have the right expectations. I will help you get a good deal by using the right strategy.

Purchasing REO (Foreclosures)

REO means "Real Estate Owned". REOs are bank owned properties. These properties are often referred to as "repos" and "foreclosures". Two of the keys to this type of purchase are to be selective and look well at the paper work. I have access to a large list of REO.

Quick Buys

These are properties sold at great discount by property owners in exchange for a really quick close. The key to this is to have cash or get rapid financing. I have the right connections for to assist get this money quick.

Builder Closeouts

Builders give better deals when they need to liquidate inventory. One of the main benefits of buying from a builder is a warranty together with an un-used property. I will get you a good brand new property deal.



EACH OFFICE IS
INDEPENDENTLY OWNED AND
OPERATED

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